## U.S. Department of Justice

Washington, DC 20530

Exhibit A To Registration Statement

OMB NO. 1105-0003

Pursant to the Foreign Agents Registration Act of 1938, as amended

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public. Finally, the Attorney General intends, at the earliest possible opportunity, to make these public documents available on the Internet on the Department of Justice World Wide Web site.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

Furnish this exhibit for EACH foreign principal listed in an initial statement

and for EACH additional foreign pri	ncipal acquired subsequently.	
Name and address of registrant		2. Registration No.
Shaw Pittman Potts & Trowbridge 2300 N Street, N.W. Washington, D.C. 20037-1128		5198
3. Name of foreign principal	4. Principal address of foreign pri	ncipal
Empresa Estatal De Telecomunicaciones ("Emetel")	Av. 6 Diciembre Y Col Partenon, Casilla Pos Quito, Ecuador	
5. Indicate whether your foreign principal is one of the following:		
Tx Foreign government		
☐ Foreign political party		
☐ Foreign or domestic organization: If either, check one of th☐ Partnership	ne following:	
□ Corporation	☐ Voluntary group	
☐ Association	☐ Other (specify)	
☐ Individual-State nationality		
5. If the foreign principal is a foreign government, state:		
<ul> <li>a) Branch or agency represented by the registrant.</li> <li>Ecuadoran government agency providing</li> <li>b) Name and title of official with whom registrant deals.</li> <li>Nicolas Marcovici Longaver, President</li> </ul>		rices.
7. If the foreign principal is a foreign political party, state:	— — — —	
a) Principal address. N/A	<b>7 3 3 3 3 3 3 3 3 3 3</b>	
b) Name and title of official with whom registrant deals.	34	
c) Principal aim		
Formerly OBI	D-67	7.44.1

8. If the foreign principal is not a fo	oreign government or a foreign political party,	
	business or activity of this foreign principal	
N/A		
b) Is this foreign principal	1	
Supervised by a foreign go	vernment, foreign political party, or other foreign principal	Yes □ No □
Owned by a foreign govern	nment, foreign political party, or other foreign principal	Yes □ No □
Directed by a foreign gover	rnment, foreign political party, or other foreign principal	Yes □ No □
Controlled by a foreign gov	vernment, foreign political party, or other foreign principal	Yes □ No □
Financed by a foreign gove	rnment, foreign political party, or other foreign principal	Yes □ No □
Subsidized in part by a fore	eign government, foreign political party, or other foreign principal	Yes □ No □
9 Evnlain fully all items anguared "	Voell in Item 9(h) (f. 11); I I I I I I	
2. Explain fully all ficilis allswelled	Yes" in Item 8(b). (If additional space is needed, a full insert page	must be used.)
N/A		
10. If the foreign principal is an orga	nization and is not owned or controlled by a foreign government, fore	ign political party or other
foreign principal, state who owns and	l controls it.	-gar positions paragraph of outcome
N/A		
Date of Exhibit A	Name and Title Signature	
July 30, 1997	Name and Title Philip J. Hawey, partner Philip J. Howe	la a
, ,	1 1) 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	J

## U.S. Department of Justice

Exhibit B OMB No. 1105-0007 To Registration Statement

Washington, DC 20530 Pursuant to the Foreign Agents Registration Act of 1938, an amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. One original and two legible photocopies of this form shall be filed for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public. Finally, the Attorney General intends, at the earliest possible opportunity, to make these public documents available on the Internet on the Department of Justice World Wide Web site.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit. Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant Shaw Pittman Potts & Trowbridge 2300 N Street, N.W. Washington, D.C. 20037-1128

2. Registration No.

5198

3. Name of Foreign Principal

Empresa Estatal De Telecomunicaciones ("Emetel")

## Check Appropriate Boxes:

- 4. 

  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.
- 5. \*\* There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 6. 

  The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.
- 7. Describe fully the nature and method of performance of the above indicated agreement or understanding. Services associated with the practice of law.

8. Describe fully the activities the	registrant engages in or proposes to engage in on behalf of the above foreign principal.	
File pleadings before members, regarding fitelecommunications categories. Possible me	e the FCC, and possibly meet with FCC officials and staff inancial settlements between Emetel and U.S. international arriers for telecommunications services between the U.S. and settings with officials of the executive and legislative branches regarding the same subject.	es
9. Will the activities on behalf of he footnote below? Yes 🗷	e above foreign principal include political activities as defined in Section 1(o) of the Act and in to No □	the
If yes, describe all such political activation with the means to be employed to ac	ivities indicating, among other things, the relations, interests or policies to be influenced together this purpose.	er
Same as item 8.		
Date of Exhibit B	Name and Title Signature	
July 31, 1997	Philip J. Hawey, partner Philip J. Hawly	

Footnote: Political activity as defined in Section 1(o) of the Act means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political interests, policies, or relations of a government of a foreign country or a foreign political party.



2300 N Street, N.W. Washington, D.C. 20037-1128 202.663.8000 Facsimile 202.663.8007

ROBERT E. CONN
Senior Counsel
202.663.8093
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1675 Broadway New York, NY 10019-5820

July 31, 1997

Via Facsimile

Ing. Nicolas Marcovici Longaver
Presidente Ejecutivo
Empresa Estatal de Telecommunicaciones
AV. 6 de diciembre y Colon
Quito, Ecuador

P.4:34

Dear Ing. Marcovici:

We are pleased to have been engaged to represent Emetel. This letter will confirm the earlier agreement on the terms of such engagement. Our initial assignment is to represent Emetel's interests before the U.S. Federal Communications Commission involving telephone accounting rates for switched voice traffic between the U.S. and Ecuador.

Our legal fees will be based on the amount of time that we spend on a project, applied to the billing rates charged by each professional who works on the matter. In addition to legal fees, we also charge for various costs and disbursements. For example, we charge for document production, long distance telephone and facsimile, computerized legal research, express courier, and travel. Our statements for services are payable in full on receipt.

I look forward to working with Emetel and its representatives.

Sincerely,

Robert E. Conn